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A key change to 529 plans this year is already triggering parents to save more for college

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KEY POINTS

Most experts expected that a new rule, which allows money saved in a 529 college savings plan to roll into a Roth individual retirement account, would help increase interest.

Now, 76% of parents say this benefit makes them more likely to open a 529 account, according to a recent report.









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VIDEO 05:13

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This year, a big change happened to 529 college savings plans.

As of 2024, families can roll over unused 529 funds to the account beneficiary's Roth individual retirement account, without triggering income taxes or penalties, as long as the 529 plan has been open for at least 15 years.

Some families have already taken advantage of the new benefit. In the first half of 2024, \$100 million in assets from 15,000 529 plans were transferred to Roth IRA accounts, according to ISS Market Intelligence.

Most experts anticipated that this new benefit would help increase interest in 529s. Few expected such an immediate boost.

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having a significant impact on savers: 23% of parents said the ability to open a 529 plan, according to a recent report by <u>Saving For College</u>, a Miami-based company focused on making 529 plans more accessible.

Among the roughly 12% of respondents who don't yet have a 529 plan, 76% say this benefit makes them more likely to open an account, the report found.

Further, 57% of families with an account are also more likely to boost their 529 plan contributions due to the 529-to-Roth rollover benefit that went into effect in January. The survey polled more than 1,100 adults through Saving For College's site and newsletter, so respondents were likely more aware of the advantages of 529 plans.

"Knowing there's a little more flexibility does help motivate clients to fund a 529," said David Nienaber, a financial planner and shareholder at Foster & Motley Wealth Management. The firm ranked No. 34 on the 2024 CNBC Financial Advisor 100 list.

529-to-Roth rollovers are 'icing on the cake'

Previously, tax-advantaged 529 plan withdrawals were limited to <u>qualified education</u> expenses, such as <u>tuition</u>, fees, books, and room and board. The restrictions loosened in recent years to include continuing education classes, <u>apprenticeship programs</u> and <u>student loan payments</u>.

But with the 529-to-Roth rollovers, these plans offer much more flexibility, even for those who never go to college, which Nienaber called "the icing on the cake."

One point of resistance to 529s had been if a child doesn't end up needing some, or any, of that savings for education, other experts also say.

"The potential of overfunding a 529 plan account and having to face tax consequences with removing excessive funds has been a real concern for many education savers over the past few years," said Vincent Birardi, a wealth advisor at <u>Halbert Hargrove Global Advisors</u> in Long Beach, California, which ranked No. 54 on <u>CNBC's FA 100</u>.







"Of the new benefits, this is the one we've seen the most excitement around," said Martha Kortiak Mert, chief operating officer at Saving For College.

"The problem this solves is the barrier to entry," she said. "This opens up possibilities, new opportunities of what they can do with this kind of account."

There are still some limitations.

The 529 account must have been open for 15 years and account holders can't roll over contributions made in the last five years. Rollovers are subject to the annual Roth IRA contribution limit, and there's a \$35,000 lifetime cap on 529-to-Roth transfers.

Total investments in 529s hit \$508 billion

Financial experts and plan investors agree that 529 plans are a smart choice for many. And yet, in previous years, data shows that regular contributions to a 529 college savings plan often took a back seat to paying more pressing bills or other priorities.

At the same time, sky-high costs and concerns over ballooning student loan balances have weighed heavily on considerations about college for students and their parents.

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But this year, in part because of the new changes, more parents are utilizing a <u>529 college</u> savings plan, with most making recurring monthly and quarterly contributions.

In 2024, total investments in 529s jumped to \$508 billion in June, up nearly 13% from \$450.5 billion the year before, according to data from the <u>College Savings Plans Network</u>, a network of state-administered college savings programs.

How much you can contribute to a 529 plan

This year, individuals can gift up to \$18,000, or up to \$36,000 if you're married and file taxes jointly, per child without those contributions counting toward your lifetime gift tax exemption, up from \$17,000 in 2023.

Anyone can contribute — and for grandparents, there is also a new "loophole," which allows them to fund a grandchild's college fund without impacting their financial aid eligibility.

High-net-worth families that want to help fund a family member's higher education could also consider "superfunding" 529 accounts, which allows front-loading five years' worth of tax-free gifts into a 529 plan.







A larger lump-sum contribution upfront may potentially generate more earnings compared with the same size contribution spread out over a few years because it has a longer time horizon, according to Fidelity.

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